

# Inside the journey with Duncan Kreeger: From broker to specialist lender

## Podcasts

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In this episode of [NRG Resourcing](#), Marcus Nanson sits down with Duncan Kreeger, CEO of TAB, for an insightful conversation about his career and the growth of TAB. From his early days as a qualified mortgage broker to becoming a leader in the specialist lending market, Duncan shares his story and the key moments that shaped his path.

Duncan reflects on over two decades in financial services, offering a candid look at the challenges and rewards of running a business, building a team, and standing out in an ever-competitive lending space.

Here's what you can expect...

**From broking to lending** – Duncan takes us through his transition from mortgage broking to becoming a lender, revealing the motivations behind this major career shift.

**Founding and growing TAB** – Hear the story behind the founding of TAB, the tough times, and how Duncan focused on transparency, building relationships, and strong lending practices to keep the momentum going.

**Leadership: Finding the balance** – Scaling a business comes with its challenges, and Duncan shares his approach to balancing hands-on leadership with empowering his team to drive growth.

**Building a culture for the future** – Duncan dives into how he's nurtured a positive company culture at TAB, one that's adaptable and aligned with the company's vision, including monthly all-hands meetings focused on progress and transparency.

This episode is packed with valuable lessons on leadership, growth, and staying focused through adversity.

You can listen to the podcast on Spotify here: [NHG Insights Spotify](#)

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