

Inside the journey with Duncan Kreeger: From broker to specialist lender

Podcasts

25.02.25

In this episode of [NRG Resourcing](#), Marcus Nanson sits down with Duncan Kreeger, CEO of TAB, for an insightful conversation about his career and the growth of TAB. From his early days as a qualified mortgage broker to becoming a leader in the specialist lending market, Duncan shares his story and the key moments that shaped his path.

Duncan reflects on over two decades in financial services, offering a candid look at the challenges and rewards of running a business, building a team, and standing out in an ever-competitive lending space.

Here's what you can expect...

From broking to lending – Duncan takes us through his transition from mortgage broking to becoming a lender, revealing the motivations behind this major career shift.

Founding and growing TAB – Hear the story behind the founding of TAB, the tough times, and how Duncan focused on transparency, building relationships, and strong lending practices to keep the momentum going.

Leadership: Finding the balance – Scaling a business comes with its challenges, and Duncan shares his approach to balancing hands-on leadership with empowering his team to drive growth.

Building a culture for the future – Duncan dives into how he's nurtured a positive company culture at TAB, one that's adaptable and aligned with the company's vision, including monthly all-hands meetings focused on progress and transparency.



This episode is packed with valuable lessons on leadership, growth, and staying focused through adversity.

You can listen to the podcast on Spotify here: [NHG Insights Spotify](#)

Capital is at risk. Property values can go down as well as up. Borrowers may default and investments may not perform as expected. Interest and income are not guaranteed. Returns may vary. You should not invest more than you can afford to lose. TAB is not authorised by the Financial Conduct Authority. Investments are not regulated and you will have no access to the Financial Services Compensation Scheme (FSCS) or the Financial Ombudsman Service (FOS). Past performance and forecasts are not reliable indicators of future results and should not be relied on. Forecasts are based on TAB's own internal calculations and opinions and may change. Investments are illiquid. Once invested, you are committed for the full term. Tax treatment depends on individual circumstances and may change.

You are advised to obtain appropriate tax or investment advice where necessary. Understand more about the key risks [here](#).

TAB is a trading name of TAB London Limited. Registered in England and Wales with registration number: 11225821 and whose registered office is at 101 New Cavendish Street, London W1W 6XH.