

# Exploring LDS: Property development sales guarantee - TAB U Podcast - S4 E1 - #TABUniversity

## Podcasts

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TAB University host Katrina Hindley is joined by Eli Korman, head of development finance and chief investment officer from TAB and their special guest Chris Fortune and Mark Roberts from LDS Sales Guarantee.

The top five questions we asked were:

1. **What is a property sales guarantee?**
2. **What are the benefits and considerations of a sales guarantee?**
3. **What stage of the process would someone obtain a sales guarantee?**

4. **What are the current challenges for SME housebuilders and lenders?**
5. **How has this sector changed within the last decade?**

You can find Chris Fortune and LDS Sales Guarantee at: <https://ldsyoursite.com/>

TAB University here: <https://tabhq.com/>

This podcast is for information only and does not constitute advice or a personal recommendation. When it comes to financing, any property used as security is at risk of repossession if you do not keep up with your payments. If you are unsure of the risks, you are advised to obtain appropriate professional advice.

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