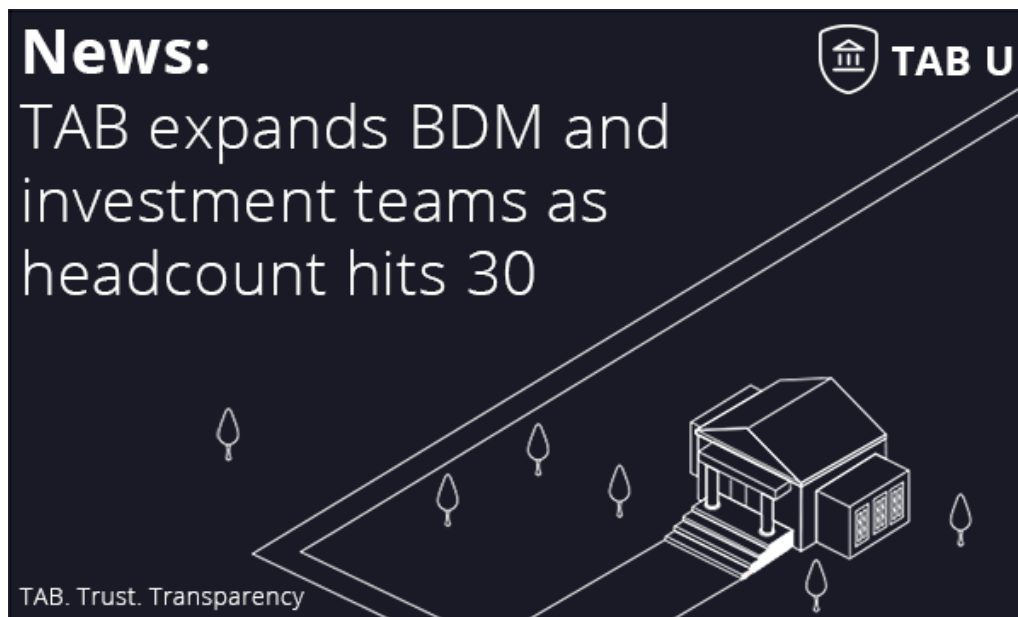


TAB expands BDM and investment teams as headcount hits 30

News

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TAB has announced it has made two new hires to boost its investment and sales teams.

The Hertfordshire-based bridging lender and property investment firm has hired Dave Jackson as a business development manager (BDM) and Dani Netzer as investment director.

Jackson will focus on building relationships with brokers and packagers in northern England. Before joining TAB, he was a director of a mortgage and commercial finance brokerage and has previously been a BDM for TML and Metro Bank. Jackson will be based in Grimsby and will be part of the sales team led by sales director Nick Russell.

Dani Netzer joins as investment director of TAB Property. Netzer will source, appraise, and manage fractional ownership investments — covering commercial, buy to let and developments. Netzer was previously an associate director and head of lending at Blend and a project manager for property developer, JK Props. He will be based in TAB's Borehamwood office.

Along with other recent hires, including a software engineer, Jackson and Netzer are set to raise TAB's headcount to 30, up from 16 last August.

Dave Jackson, TAB's new business development manager said:

"TAB is doing well. They're an innovative lender and their variable rate bridging loan has clearly been a hit, for example — which makes them an attractive place to work. But I was won over to the role by TAB's commitment to develop a sustainability finance solution— and its key values of trust and transparency. It was clear to see that the company values culture as seen by my visits to the office. TAB is made up from a diverse group of people who work closely as a team to support and encourage each other. Those values and innovative products make the business stand out from the crowd. I look forward to working with brokers and developing new business relationships in the bridging and development spaces."

Duncan Kreeger, CEO and founder of TAB said:

"The sales team under Nick is doing a great job. They're consistently generating new business, building new relationships with brokers and valuers, maintaining links with existing borrowers, and not only hitting but consistently breaking their records. That makes investing in the team with hires like Dave a very easy decision to take.

"Dani will be involved in the fractional ownership side of the business, an interesting new product for TAB which aims to help people to share the cost, and mitigate the risk, of property ownership. He's

part of TAB's bid to democratise property ownership and his role will be to help investors build diversified portfolios."

Dani Netzer, investment director of TAB said:

"This is an exciting area of TAB that has a lot of potential. We're going to identify property investments with either long term sustainable rental income or developments where we can add value. I am passionate about finding projects that will work for our investors. I want to ensure they benefit from my expertise and commitment to great service and I believe TAB will enable that."

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