

TAB and Opes Financial Partners close £4.75m bridging deal

Case studies

25.08.22



Name of case study: 3560 - Willesden Green, London

Loan amount: £4,751,000

LTV: 70%

Term: 12 months **Security:** 1st charge

Product type: Commercial

TAB completed a £4.75m first charge commercial bridging loan for Setha Group's latest project in Willesden Green, London.



The 70% LTV facility was agreed for 12 months and enabled the borrower to buy out an investor before starting development works on an over 22,000 sq ft site near Willesden Green underground station. The exit is development finance.

As seen in Bridging and Commercial:

TAB has worked together with Opes Financial Partners to complete a £4.75m bridging loan for Setha Group's latest project in Willesden Green, north west London.

The 70% LTV facility — agreed at 0.85% over a 12-month term — enabled the borrower to buy out an investor before starting development works on an over 22,000 sq ft site near Willesden Green underground station.

The group aims to deliver a mixed-use scheme on the site, which will comprise 48 one-, two-, three-and four-bedroom apartments — 15 of which will be affordable homes — and ground and lower ground floor commercial space.

Matthew Davies, director at Opes Financial Partners, said: "I am really pleased to have completed this transaction in record time with TAB, particularly as this was not a simple deal, with the potential for planning lapses.

"Yet again, I have really enjoyed working with TAB, which has delivered both on service and the transaction as a whole."

Alex Giacchetti, COO at Setha Group, was equally pleased with the deal completion and praised Opes and TAB's professionalism and commercial nous.

Nick Russell, sales director at TAB, added: "Once again, it has been a pleasure working with Matthew and Alex.

"This is the second facility we have provided Setha Group and, having already developed the relationship, this meant that everyone was on the same page from the start, which allowed for



seamless communication throughout the process.

"We look forward to continuing working with both Opes Financial Partners and Setha Group in the near future."

Read the full article: https://bridgingandcommercial.co.uk/article/18659/tab-and-opes-financial-partners-close-pound475m-bridging-deal



Capital is at risk. Property values can go down as well as up. Borrowers may default and investments may not perform as expected. Interest and income are not guaranteed. Returns may vary. You should not invest more than you can afford to lose. TAB is not authorised by the Financial Conduct Authority. Investments are not regulated and you will have no access to the Financial Services Compensation Scheme (FSCS) or the Financial Ombudsman Service (FOS). Past performance and forecasts are not reliable indicators of future results and should not be relied on. Forecasts are based on TAB's own internal calculations and opinions and may change. Investments are illiquid. Once invested, you are committed for the full term. Tax treatment depends on individual circumstances and may change.

You are advised to obtain appropriate tax or investment advice where necessary. Understand more about the key risks here.

TAB is a trading name of TAB London Limited. Registered in England and Wales with registration number: 11225821 and whose registered office is at 101 New Cavendish Street, London W1W 6XH.

